JEFFREY S. GREENBERG



Title: Partner
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Bar Admissions

- District of Columbia
- Maryland
- Pennsylvania

Practice Groups

- Financial Services
- Commercial Lending
- Litigation

Education

- University of Maryland School of Law J.D., *cum laude (*2008)
  - Editorial Board, Maryland Law Review
  - Member, Moot Court Board
- University of Maryland, College Park B.S. (2003)

Bio

Jeff Greenberg is a lending attorney who focuses on guiding financial institution clients from initial documentation to the amendment, restructure, workout and enforcement of commercial credit facilities. A partner in the firm's Commercial Lending and Financial Services departments, clients value Jeff's pragmatic, results-driven approach. Jeff also regularly assists the firm's Real Estate department regarding transactional insolvency issues and the issuance of specialized legal opinions.

In addition to traditional asset classes, Jeff has specialized experience with loans and leases involving heavy equipment, vessels, aircraft, health care receivables, government contracts and motor vehicle inventory. His bankruptcy practice includes the representation of secured creditors, landlords and equipment lessors with regard to lease assumption and rejection, and purchasers acquiring assets out of bankruptcy. Jeff has practiced *pro hac vice* in numerous bankruptcy courts up and down the East Coast.

Jeff also is a frequent writer and commenter on lending and bankruptcy law topics. Jeff is named in Best Lawyers in America for Real Estate Law and Bankruptcy and Creditor Debtor Rights/Insolvency and Reorganization Law,

and in Super Lawyers for Creditor Debtor Rights.

Active in the community, Jeff sits on the Board of the Pro Bono Resource Center of Maryland, the pro bono arm of the Maryland State Bar Association.

Before joining the firm, Jeff held the positions of associate, then partner, in the Financial Institutions Department of an Am Law firm, resident in the Baltimore office. Following graduation from law school, Jeff served as a judicial law clerk to the Honorable Clayton Greene Jr., Court of Appeals of Maryland, the State's highest court, giving him keen insight to the decisional process that he brings to bear in his practice.

Experience

- Regularly documents loans secured by real estate, equipment, accounts receivable and other collateral
- Representation of regional developers in connection with CMBS loans for the acquisition or refinance of retail centers and multi-family properties
- Documented comprehensive restructures of commercial credit facilities in the context of loan modification and forbearance agreements

Representative Transactional Matters

- Obtained receivership of vehicle dealership group providing for the orderly liquidation and preservation of goodwill
- Represented stalking horse purchaser in acquisition of a senior living community out of bankruptcy
- Negotiated court-moderated successful sale regime and plan treatment for debtor's fleet of vessels
- Obtained appointment of a receiver for retail center and handled subsequent leasing and sales programs
- Led creditor through Section 1110 negotiations, early settlement and consistent plan treatment for full recovery in regional airline bankruptcy
- Obtained confirmation of creditor's Chapter 11 plan of reorganization providing for the liquidation of client's collateral package
- Represented lenders and purchasers in connection with foreclosure sales and REO sales of various commercial properties